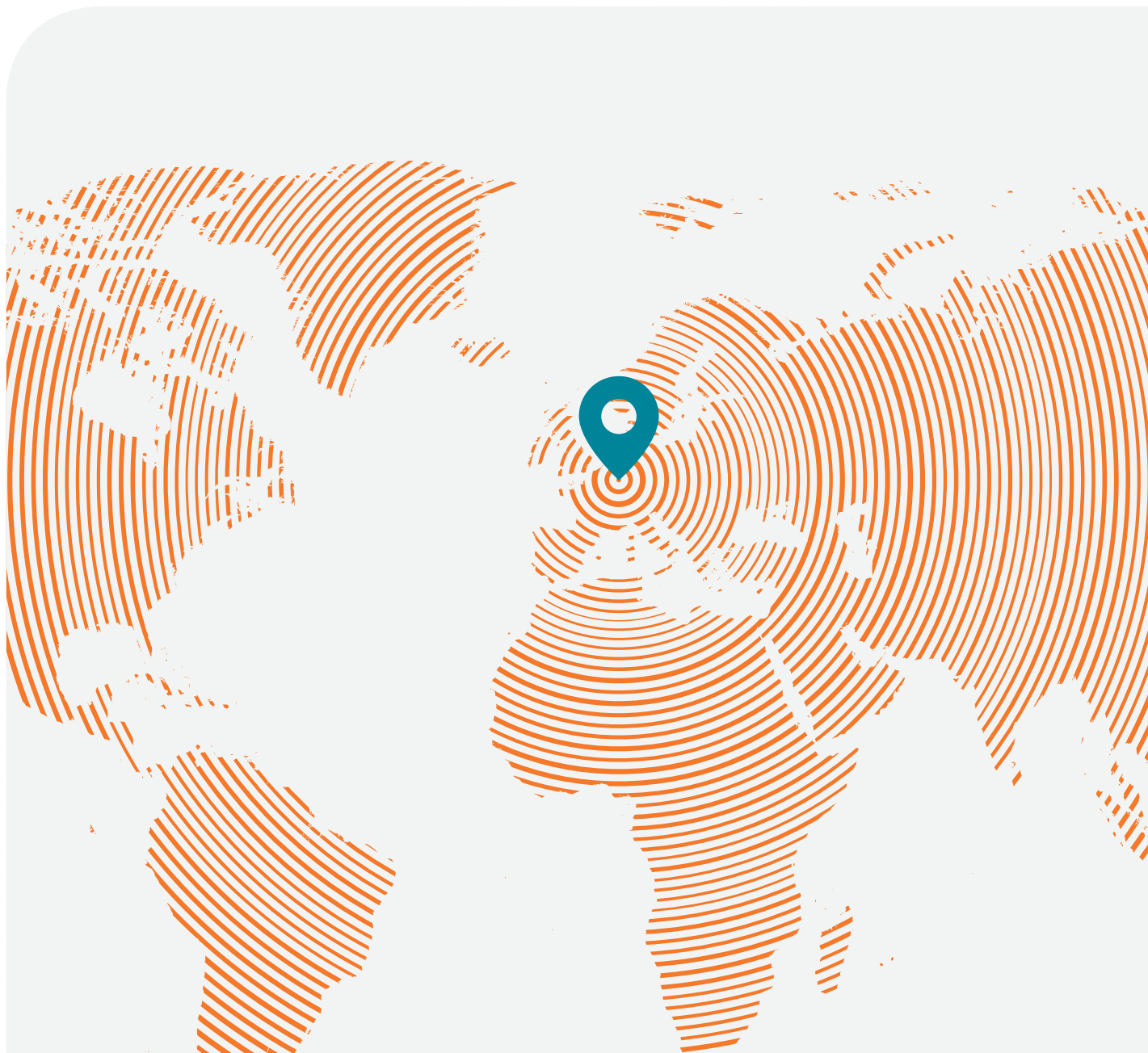




association of the
luxembourg fund industry



AMSTERDAM ROADSHOW

**Luxembourg :
The Global Fund Centre**

**Hotel Okura Amsterdam
12th February 2015**



Dear fund industry professional,

Do alternative funds grasp the opportunity provided by the AIFM Directive to become a recognised brand similar to the UCITS trademark? What are the latest trends in the distribution of UCITS products and alternative funds? What types of investment products are currently attracting the strongest asset flows? Has responsible investing become a mainstream trend?

These are only a few of the questions that will be addressed on 12 February 2015 at our Roadshow in Amsterdam.

On behalf of the Luxembourg investment fund industry, it is our pleasure to invite you to our seminar where experienced asset managers and well acknowledged lawyers, consultants and tax experts will share their knowledge with you and take a look into their crystal ball and discuss how the fund industry is likely to look in 2015 and beyond.

In conjunction with these presentations, we are pleased to offer you an optional Real Estate Roundtable, where industry experts will present the most recent ALFI Real Estate Survey and analyse real estate market trends.

Participation is free of charge. A detailed program is enclosed.

We hope you will consider attending one of our seminars and forward our invitation to colleagues you believe would be interested to participate.

Please confirm your participation by registering online ([click here](#)) or refer to the events section of the ALFI website www.alfi.lu.

We look forward to you joining us.

Sincerely,

Marc-André Bechet
Director, Tax & Legal
ALFI

08.00 – 09.00	Registration & Breakfast
09.00 – 09.30	<p>Welcome by the Ambassador of Luxembourg to the Netherlands H.E. Mr. Pierre-Louis Lorenz, Ambassador of the Grand Duchy of Luxembourg in the Netherlands</p> <p>Key Investment Fund and Asset Management Regulatory Matters, ALFI's position and Viewpoint Marc-André Bechet, Director Tax & Legal, ALFI</p>
09.30 – 10.30	<p>Alternative investment fund structuring What are the “dos” and “don’ts” of structuring and managing an alternative investment fund product? Reporting, substance, delegation: how to comply and best adapt to these and other requirements? Our panellists will provide practical guidance with a special focus on day-to-day operations.</p> <p>Moderator: Gilles Dusemon, Partner, Arendt & Medernach, Luxembourg</p> <p>Panellists: Rodrigo Delcourt, Counsel, Linklaters LLP, Luxembourg Mickael Tabart, Partner, KPMG, Luxembourg Christopher Stuart-Sinclair, Director, Deloitte, Luxembourg Nigel Williams, Chairman, Roylton Partners S.A., Luxembourg</p>
10.30 – 11.00	Coffee Break
11.00 – 12.00	<p>Current distribution trends-covering traditional (UCITS) and alternative (AIFs) investment fund products The AIFM Directive holds out the possibility to create a worldwide brand for alternative investment fund products, similar to what the UCITS Directive achieved for traditional products over the last 20 years, but, what’s happening to date? What are the latest UCITS product distribution trends? What types of traditional and alternative investment products are currently attracting the strongest asset flows? This panel will discuss and debate the above questions.</p> <p>Moderator: Gast Juncker, Partner, Elvinger, Hoss & Prussen, Luxembourg</p> <p>Panelists: Rafael Aguilera, Executive Director, EY, Luxembourg Stefan Corthouts, Executive Director, J.P.Morgan Bank Luxembourg S.A. Christophe Saint-Mard, Partner, Global Fund Distribution, PwC Luxembourg Robert Smallegange, Head of Product Management and Development of Luxembourg funds, ING Investment Management, The Hague</p>
12.00 – 12.20	<p>Responsible Investing: Interview Is the consideration of environmental, social and governance criteria becoming a must for mainstream asset managers? What is the impact of ‘ESG’ on investments? Hear first-hand from the expert where responsible investing is heading.</p> <p>Eric Holterhues, Head of Socially Responsible Investment, Triodos Investment Management, Amsterdam</p> <p>Interviewed by : Annemarie Arens, General Manager, LuxFLAG, Luxembourg</p>
12.20 – 14.00	Buffet Lunch
12.45 – 14.00	<p>Real Estate round table (with light buffet lunch during the session) Current trends in Luxembourg with respect to the real estate industry: 2014 ALFI Real Estate Funds Survey/ Real estate products: Zoom-In on current trends and marketing aspects/ Best practices in real estate: depository, risk management/ INREV best practices</p> <p>Moderator: Joëlle Hauser, Partner, Clifford Chance, Luxembourg</p> <p>Panellists: Iris Baars, Depository Coordinator, CBRE Global Investors EMEA, Luxembourg Maurits Cameraat, Director of Professional Standards, INREV, Amsterdam Gert-jan Meerkerk, Risk Manager/FVP, Prologis, Luxembourg Eef Verachtert, Senior Vice President, Brown Brothers Harriman (Luxembourg) S.C.A.</p>

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